

**MNA** provides analytical, innovation and decision services to both government and commercial organizations to help leaders, managers, and staffs tackle their greatest problems, and to identify and exploit opportunities. Headquartered in Overland Park, KS, MNA is a Service-Disabled Veteran-Owned Small Business (SDVOSB) with offices in Kansas and North Carolina.

## Our Capabilities

### Management Consulting

- Business Analysis
- Capabilities and Resource Analysis
- Change Management
- Content Management and Taxonomy Development
- Expertise and Knowledge Capture
- Knowledge Management Strategy
- Operational Planning
- Organizational Assessment
- Process Analysis and Improvement
- Strategic Communications and Planning
- Systems Analysis
- Value Stream Mapping and Analysis

### Advanced Modeling

- Economic Forecasting and Modeling
- Market Share Analysis
- Process Modeling and “What if” Analysis
- Systems Mapping Analysis and Modeling
- Value Stream Modeling © (VSMoD©)

### Training and Facilitation Services

- Interagency Working Groups and Seminars
- Kaizen Events
- Mission Planning and Rehearsal Exercises
- Retrospectives and After-Action Reviews
- Scenario-driven Table-top Exercises
- Training and Curriculum Development

### Certified and Cleared Workforce

- Secret clearances
- Certification areas include: Lean Six Sigma, Knowledge Management, Change Management, Content Management, Business Intelligence, Systems Practice

### Contract Vehicles

- GSA Professional Services Schedule
- Air Force IDEAAS: Initial Digital Environment for Autonomy and Acquisition Support

## NAICS Codes

- 541330 – Engineering Services
- 541511 – Custom Computer Programming
- 541611 – Administrative Management and General Management Consulting Services
- 541614 – Process, Physical distribution and Logistics Consulting Services
- 541618 – Other Management Consulting Services
- 541690 – Other Scientific and Technical Consulting Services
- 541715 – Research and Development Svc in Physical, Engineering and Life Sciences
- 541720 – Research and Development in the Social Sciences
- 611430 – Professional and Management Development Training
- 611710 – Educational Support Services



## Our Team



**Rodler “Rick” Morris, PhD.**  
President  
rick.morris@mnallc.com



**John Nelson**  
Chief Executive Officer  
john.nelson@mnallc.com



**Stephen “Dave” Nichols**  
Chief Strategic Programs  
dave.nichols@mnallc.com



**Maria Minchew**  
Chief Operating Officer  
maria.minchew@mnallc.com

# Training and Facilitation



**MNA offers a portfolio of facilitation and training capabilities consisting of tailored exercise, events and curriculum products designed to help our clients improve their operational effectiveness**

## Exercises and Facilitated Events

MNA designs and conducts scenario driven and table-top exercises to enable training, mission planning, and mission rehearsal. Exercises test command, control and communications; assess the efficacy of processes; and enable the identification of capability and resource gaps.

MNA facilitated working groups and seminars foster intraorganizational and interorganizational dialogue, collaboration, and problem solving. We employ a variety of facilitation techniques to enable participants to understand complex problems, identify root causes, and develop effective solutions.



## Tailored Training Products

MNA personnel design training solutions choosing from a wide variety of approaches, methods, and techniques that offer the best training experience for our customer. Our approach stresses the importance of adult learning principles and best practices into curriculum to ensure training content is relevant and engaging.

## Our Valued Clients



## Sample Client Engagements

- **Department of the Air Force Modeling and Simulation Council**  
Facilitated multiple workshops to capture functional area modeling and simulation capability needs, validate capability gaps and document feedback and lessons learned from the Functional Area leads M&S capability development process.
- **Federal Highway Administration (FHWA)**  
Facilitated 13 Tribal Consultation Workshops for stakeholders consisting of tribal leaders and representatives from federally recognized tribes and tribal regions across the United States.
- **Federal Protective Service (FPS)**  
Developed a 3-day, scenario-driven exercise with participants from multiple FPS regions and government agencies that included the FBI, ATF, DEA, GSA, OFO, CBP, Joint Task Force- North, El Paso PD, Texas Dept of Public Safety and Mexican Federal Police.
- **GSA Professional Services and Human Capital (GSA PSHC)**  
Supported GSA PSHC in the development and virtual delivery of knowledge and content management training for the 240+ personnel organization with multiple offices across the U.S.
- **Kauffman Foundation – FastTrac**  
Applied adult learning principles, graduate-level instruction, curriculum design and development and course evaluation in an agile approach to refreshing the on-line course content for entrepreneurial education.



**Maria Minchew**  
P: 913.775.2214  
e: maria.minchew@mnallc.com

